

# François Mizrahi

francois.mizrahi@gmail.com +33 (0) 6 98 73 40 39 www.linkedin.com/in/francois-mizrahi/

---

## EDUCATION

2021 - 2022

**London Business School, London, UK**

Masters in Analytics and Management - Distinction (Top 10%)

2016 - 2020

**Exeter University, Exeter, UK**

BSc with Honours in Business and Management with Industrial Placement (First-class)

---

## BUSINESS EXPERIENCE

2023 - 2024

**AMAZON, London, UK**

**Business Intelligence Engineer - 1 Year**

- Developed and deployed data products for EU supply chain operations.
- Built a new optimization algorithm to model future cross-border flows between fulfilment centres and destination countries. Increased prediction accuracy by more than 5%, saving more than €10M/year
- Developed Web interface using Django framework, allowing visualisation and interaction with predictive models. Managed 10+ stakeholders, including the EU Local Transportation team and Network Supply Chain Managers. Aligned with them on product requirements and set long-term vision.

2020 - 2021

**PAPERNEST, Paris, FR**

**Data Engineer Intern - 6 Months**

- Built new internal data pipelines using SQL, Python, Airflow and Google Cloud Platform, allowing integration of 15 new business partners and data transfers with them (Agile/Scrum development)
- Optimized data processing methods by consolidating 5 different processes, which reduced overall data pipeline runtime by more than 50% and increased scalability.
- Developed the foundational data structure and data pipelines for the company's new pro app by using Google Cloud Platform that ultimately stored and managed more than 50,000 users' data.

2019

**CREDIT.FR, Paris, FR**

**Product Manager Intern - 4 Months**

- Managed the creation of a Customer Relationship Management (CRM) tool from an early stage to a functional Beta version used daily by commercial teams.
- Used agile principles, such as short customer feedback loop implementation. Followed continuous delivery practices to accelerate iteration processes and deliver impactful software quickly.
- Created a 6-month product roadmap, including key features and milestones, and managed product backlog prioritization before each sprint.

2018

**KEPLER CHEUVREUX, London, UK**

**Convertible Bonds Sales Intern - 6 Months**

- Identified, researched, and developed 3 trade ideas in the Chemical, Oil & Gas and Transport sectors, initiating a £13m deal.
  - Analysed monthly reports of more than 65 convertible bond funds and implemented an Excel monitoring system, allowing teams to follow changes and trends in institutional clients' portfolios.
- 

## ANALYTICAL PROJECTS

**Delphes**

**Political Group Prediction Tool**

Developed an AI tool able to predict the closest European Political Group based on a Twitter account. The project aimed to increase awareness on the European elections.

**LondonLAB**

**EY - Public Outrage Early Identification**

Worked on a 10-week-long project in collaboration with the consulting firm EY. Build an insight-led approach to the early identification of prolonged public outrage and simulation of associated downstream impacts and outcomes. Used multiple data sources to identify shared characteristics and provide a detection framework.

---

## LEADERSHIP EXPERIENCE & INTERESTS

- **LBS Tech Club: VP of Product:** Organised Product@LBS, a 3-day conference aiming to give LBS students a better idea of what a career in PM is and prepare them for success in landing a PM role. Included 18 speakers and 200+ attendees. Improved NPS by 20 points year-on-year.
- **Le Wagon Bootcamp:** Took part in an intensive 2 month Data Science bootcamp in Paris, focusing on Statistics, Machine Learning and Deep Learning. Followed by our AI project, Delphes.
- **Programming languages:** Python, R, SQL.
- **Data Analytics:** Microsoft Excel, Jupyter Notebooks, Experimentation analytics (Bayesian Methods, significance analysis, bootstrapping, causal inference), Statistical modelling (regression, classification, clustering), Tableau, BigQuery, FICOXpress, Scikit-learn, TensorFlow Keras.
- **Data engineering:** Git, AWS Lambda functions, AWS Step functions, AWS Redshift, AWS DynamoDB, Google Cloud Platform, Apache Airflow, Flask.
- **Languages:** English (Fluent), French (Native).